

Matt Schmitt

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Professional Positions

Partner, Eonic Partners (2025 – present)
Executive Vice President, Compass Lexecon (2023 – 2025)
Senior Vice President, Compass Lexecon (2021 – 2023)
Vice President, Compass Lexecon (2020 – 2021)
Senior Economist, Compass Lexecon (2019 – 2020)
Assistant Adjunct Professor, UCLA Anderson School of Management (2019 – 2023)
Assistant Professor, UCLA Anderson School of Management (2016 – 2019)
Analyst, Compass Lexecon (2009 – 2011)

Education

Kellogg School of Management, Northwestern University
PhD in Managerial Economics & Strategy (2016)
MS in Managerial Economics & Strategy (2012)

Georgetown University
BA in Economics (2009)

Selected Consulting Experience

Antitrust

Google ad tech litigation (2021 – present)

Consulting expert to a state attorney general’s office for a series of healthcare provider mergers in the state (2021 – 2025)

Bell’s acquisition of Outfront (2024)

Consulting expert to a healthcare system considering further expansion (2024)

Google’s acquisition of Mandiant (2022)

Confidential support in assessing the competitive effects of a proposed merger in the healthcare industry (2022)

Consulting expert to the merging parties in a successful hospital acquisition in the midwestern United States (2021)

Confidential support in assessing the competitive effects of a proposed merger in the healthcare industry (2020 – 2021)

Jefferson Health’s merger with Einstein Healthcare Network (2019 – 2020)

Confidential support to the merging parties in a consumer products merger (2019 – 2020)

Ex Libris’ acquisition of Innovative Interfaces (2020)

Confidential support to the merging parties in a consumer products merger (2019)

T-Mobile’s merger with Sprint (2019)

Other

Confidential support in a litigation matter in the media & entertainment industry (2023)

Confidential support in an arbitration matter in the media & entertainment industry (2022 – 2023)

Confidential support in a litigation matter in the media & entertainment industry (2021 – 2022)

Confidential support in a litigation matter in the pharmaceutical industry (2021)

Support to Riverside Health System in its successful application to build a new hospital in Virginia (2021)

Peer Reviewed Publications

Risk Aversion and Double Marginalization (with Soheil Ghili)
Journal of Industrial Economics (Vol. 72, No. 2, June 2024)

The Competitive Implications of Private Label Mergers (with Loren Smith)
Antitrust Law Journal (Vol. 83, No. 3, June 2021)

Employer Consolidation and Wages: Evidence from Hospitals (with Elena Prager)
American Economic Review (Vol. 111, No. 2, February 2021)

Who Cares About a Label? The Effect of Pediatric Labeling Changes on Prescription Drug Utilization (with Christopher Ody)
International Journal of Health Economics and Management (Vol. 19, No. 3-4, December 2019)

Multimarket Contact in the Hospital Industry
American Economic Journal: Economic Policy (Vol. 10, No. 3, August 2018)

A Framework for Estimating Damages in Reverse Payment Cases (with Soheil Ghili)
Antitrust Law Journal (Vol. 81, No. 3, 2017)

When Discounts Raise Costs: The Effect of Copay Coupons on Generic Utilization (with Leemore Dafny and Christopher Ody)
American Economic Journal: Economic Policy (Vol. 9, No. 2, May 2017)

Do Hospital Mergers Reduce Costs?
Journal of Health Economics (Vol. 52, March 2017)

Undermining Value-Based Purchasing – Lessons from the Pharmaceutical Industry (with Leemore Dafny and Christopher Ody)
New England Journal of Medicine (Vol. 375, No. 21, November 2016)

Other Writings

Understanding Recent Antitrust Bills: How They Risk Harming Rather than Helping Consumers (with Jon Orszag and Nathan Wilson), March 2022

Other Professional Activities

Antitrust Magazine, member of the editorial board, 2022-2024

Referee for academic journals: *American Economic Journal: Economic Policy*, *American Journal of Health Economics*, *Antitrust Law Journal*, *Contemporary Economic Policy*, *Economics Letters*, *Health Affairs*, *International Journal of the Economics of Business*, *International Journal of Health Economics and Management*, *Journal of Health Economics*, *Journal of Human Resources*, *Journal of Public Economics*, *RAND Journal of Economics*