

## **JOSEPHINE XU**

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### **EDUCATION**

2017, Ph.D. in Economics, University of Wisconsin – Madison

2014, M.S. in Economics, University of Wisconsin – Madison

2012, B.A. in Economics, University of British Columbia – Vancouver

### **PROFESSIONAL EXPERIENCE**

2025 – Present, Senior Principal, Eonic Partners, Washington, DC

2022 – 2025, Senior Vice President, Compass Lexecon, Washington, DC

2019 – 2022, Vice President, Compass Lexecon, Washington, DC

2017 – 2019, Senior Economist, Compass Lexecon, Washington, DC

### **SELECTED CONSULTING EXPERIENCE**

- Supported the expert in conducting economic and econometric modelling of horizontal effects of Kroger’s merger with Albertsons
- Managed a second request in a proposed pharmaceutical merger
- Supported experts’ analyses of vertical foreclosure issues in Salesforce’s acquisition of Slack
- Supported the expert in conducting demand modelling, merger simulation and managing a second request in a proposed consumer products merger
- Supported the expert in conducting economic and econometric modelling of horizontal effects of T-Mobile’s merger with Sprint
- Supported the expert in estimating a bargaining model to analyze damages for a major insurance company in litigation involving antitrust pricing practice claims
- Supported testifying expert in economic and econometric modelling of pricing behavior for a major hospital system in litigation involving antitrust contracting practice claims
- Supported the expert in conducting supply and demand analyses to investigate potential price and welfare effects in a merger between two hospital systems
- Supported the expert in providing econometric analyses of pricing and vertical issues in AT&T’s merger with Time Warner

### **TECHNICAL SKILLS**

R, MATLAB, Stata, Python, SQL